WEPS Price Discounting!

Posted by Billabong - 17 Sep 2012 19:43

I see this added to Howes Knife Shop.

"This was just brought to our attention so sale pricing on this category will be affective starting 9-16."

"Up until now all Dealers that I am aware of have kept their prices in line with Kay and Clay Allison of WE, apparently that has changed.

We seem to have one of their dealers now offering a Lowest Price Guarantee which is certainly their right but you have to ask why when no one that I am aware of was undercutting WE pricing.

I have decided to start the sale with 10% OFF at checkout and those on the fence a chance to be part of commerce in action.

At the very least you will get additional discounting from this other dealer and a great price on your WE."

www.howesknifeshop.com/wicked-edge-precision-knife-sharpeners/

So the prices are no longer fixed?

I assume they are talking about this?

www.oldawan.com/Low-Price-Guarantee.html

Someone mistaken perhaps?

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Re: WEPS Price Discounting!

Posted by Billabong - 19 Oct 2012 15:03

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wickededge wrote:

He shouldn't be listing them the way he has them

Does this mean you simply can't buy a Pro Pack without a base included?

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Re: WEPS Price Discounting!

Posted by wickededge - 19 Oct 2012 15:29

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Billabong wrote:

wickededge wrote:

He shouldn't be listing them the way he has them

Does this mean you simply can't buy a Pro Pack without a base included?

You can always call and customize any order, but they're not supposed to be listed that way because of the confusion it can cause. People start getting mixed up about what's in the kits, how much they go for etc...

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Re: WEPS Price Discounting!

Posted by Billabong - 19 Oct 2012 15:42

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Good to know, I guess the base is always going to be in a seperate box, so not hard to do.

I would love to have a granite base, but freight to Aus would be crazy.

Nearly had one made, but found a slab of wood, chopping block. (3.5kg)

It needs to be heavy to prevent moving when sharpening.

Of course I found this out the hard way with my first attempt, when I drilled two holes in a lighter expensive board. 🙂

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Re: WEPS Price Discounting!
Posted by Billabong - 29 Oct 2012 01:11

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wickededge wrote:

all the dealers need to have the correct price of $699 which reflects the addition of the new degree bar, not the $675 from before we added the new degree bar.

"WICKED EDGE HAS JUST RAISED THE MAP PRICING ON THE PRO PACK II'S, PICK ONE UP BEFORE PRICE CHANGES NOV 1ST!"

www.howesknifeshop.com/wicked-edge-preci...ro-pack-ii-in-stock/

Get in quick!

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Re: WEPS Price Discounting!
Posted by wickededge - 29 Oct 2012 07:50

Billabong wrote:

wickededge wrote:

all the dealers need to have the correct price of $699 which reflects the addition of the new degree bar, not the $675 from before we added the new degree bar.

"WICKED EDGE HAS JUST RAISED THE MAP PRICING ON THE PRO PACK II'S, PICK ONE UP BEFORE PRICE CHANGES NOV 1ST!"

www.howesknifeshop.com/wicked-edge-preci...ro-pack-ii-in-stock/

Get in quick!

Thanks Chris, Kay will be addressing it today.

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