Sharpening as a business
Posted by Billabong - 09 Dec 2012 10:11

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cbwx34 wrote:

I did it for money... Takes all the fun out.

What did you charge for 1SharpKnife?

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Re: Sharpening as a business
Posted by cbwx34 - 09 Dec 2012 10:45

I moved this..... it could actually be a good topic.

I went thru a few price ideas... never really settled on one. But I haven't done that in a while.

Anyone else here have or had a sharpening business? How is it set up?

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Re: Sharpening as a business
Posted by Geocyclist - 09 Dec 2012 11:04

One question I have is for anyone with a sharpening business do you advertise that you use a WE or keep it secret?

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Re: Sharpening as a business
Posted by xuzme720 - 09 Dec 2012 11:04

I don't think I would ever do it as a full time business, but I wouldn't object to taking a few dollars to help offset the cost of all the new stuff in development.
So I'd love to hear what other are getting for their service.

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Re: Sharpening as a business
Posted by Billabong - 09 Dec 2012 11:08

It would be nice if you could return the purchase price of all the gear.

Not sure if I would live long enough though?

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Re: Sharpening as a business
Posted by xuzme720 - 09 Dec 2012 11:13

Billabong wrote:

It would be nice if you could return the purchase price of all the gear.

Not sure if I would live long enough though?That depends on how often and how much you charge I guess!

I've "heard" anything from a few dollars per inch to flat fees of $20-$30. Not sure what kind of finish that would entail. Of course, finer finishes would command a higher price.

Sorry, I guess I'm not really adding anything here...

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Re: Sharpening as a business
Posted by Billabong - 09 Dec 2012 11:20

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xuzme720 wrote:

I've "heard" anything from a few dollars per inch to flat fees of $20-$30.

I couldn't ask that in a brothel.

We have too many restrictions of knife types over here, small population and cheap.

Possibly a few kitchen knives, but a serrated sharpener could keep me busy.

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Re: Sharpening as a business
Posted by xuzme720 - 09 Dec 2012 11:25

Are you factoring exchange rate? Twenty dollars in a brothel here won't get you much!

...um, from what I hear...

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Re: Sharpening as a business
Posted by Billabong - 09 Dec 2012 11:26

I'm talking about selling, not buying!

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Re: Sharpening as a business
Posted by cbwx34 - 09 Dec 2012 11:26

I think I did the gamut... I'm not sure there's a specific answer. I guess part of it depends on what you're "selling"... the $20-$30 charges seem to be from those that are putting high polished, hair whittling edges on the knives. Most standard sharpenings seem to run $5-$10. It's easier when you can actually see the knife (vs. mailorder), then you can assess damage, condition, etc. and go from there.

I've sharpened with no set price... sort of a "pay what you want"... and most will do $5-$10. Most that I do now, I do for a free lunch.

As to whether or not I'd tell people that I use the WE... I don't see why not? I would definitely tell them that you're "hand sharpening" them as opposed to using a belt grinder... even though you can do a decent job with a belt grinder, most "pro" sharpeners that use one don't do a good job... so differentiating yourself in that area could be a real bonus.

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